Karmak Fusion® Features

Fusion is a business management system that leverages the Windows platform and meets the specific needs of a full service truck/trailer dealership or warehouse distributor. Designed by industry experts, Fusion is tailored to enhance profitability and ease data entry in parts, service and other profit centers. Fusion is a fully integrated, feature rich product that provides flexible reporting, dashboards and automated alerts. Below are a few highlights of Karmak’s most robust package.

Service
- Point of Sale
  - Efficient repair order process
  - Shop charge flexibility
  - Cost recovery
  - Track & bill out warranty work
- Technician Tracking
  - Performance measuring
  - Real-time display of technician activity
  - Technician compensation
    - “Flat Rate”
    - Hourly plus incentives
- Information Tracking
  - Preventive maintenance
  - Deferred repairs
  - Provide unit history by VIN

Parts
- Point of Sale
  - Varied pricing options
  - Core management
  - Bill miscellaneous charges
  - Automatically email documents
  - Promotional pricing
- Purchasing
  - Automate orders and returns
  - Alternate ship-to addresses
  - Purchase multiple lines from a buying group and track separately
  - Supplier Price Files
- Information Tracking
  - Physical/cycle counting
  - Track purchasing detail by supplier and A/P vendor

Accounting
- Accounts Payable
  - Automatic payment selection by vendors, terms, discounts
  - Purchase orders flow directly into Accounts Payable
- Accounts Receivable
  - Check credit limits
  - Deposit into multiple banks
  - Billing service processing
  - Account rollups
  - User-defined payment methods
- General Ledger
  - Drill down capability to source document
  - Easy access to unlimited historical detail
  - Ability to track inherent and dirty cores in the G/L
  - Account reconciliation
  - Customizable schedules and journals
  - G/L allocation tables
  - Alternate costing methods

Reporting
- Business Wide
  - Data can be rearranged and sorted
  - Custom dashboards can be created and display multiple reports per screen
  - Thresholds and indicators notify on important scenarios
  - Concise views with drill down capabilities
  - Export to various formats (i.e. XML, TXT, Excel, Word)

Karmak Fusion includes a variety of report templates from the Business Intelligence package.

Executive dashboards allow real-time information without having to sort through reports.

Customized dashboards pinpoint key areas of a branch or department to allow you to drill into detail information in real-time and online.
Unit Sales Management
- Unit Management
  - Enterprise wide database
  - Single location to store all documents of a unit
  - Ability to track unlimited specifications
  - Ability to export data to web
  - Electronic tracking of all unit and deal documents
- Deal Management
  - Accounting review
  - Forms management
  - Track user defined deal and unit add-ons
  - Track sales commissions including after-sales expenses

Portable Applications
- Deliver-It
  - Mobile proof-of-delivery app
  - Track deliveries, monitor driver productivity and reduce customer service costs
- Attach-It
  - Effortlessly attach photos to repair orders, deals, and unit inventory with a smartphone
- Remote Write-Up
  - Tablet PC application for service writers
  - Open repair orders, take pictures of the vehicle and scan the vehicle bar code all in one application

Business Online Module
- Business-to-business e-commerce
  - Take parts orders 24 hours a day, even when business is not open
  - Share important information with your customer online
  - Allow customers to view backorders, account status, previous orders and other core information

Lease/Rental
- Units shared with Sales and Service modules
  - Track permits and licenses to each unit
  - Track driver information
  - Profit and Loss reports by unit
- Rental
  - Reserve a unit or a type of unit
  - Flexible rate calculations
  - Meter allowances
  - Unlimited charges can be added to the agreement
  - Attach documents and pictures to each agreement
  - Email copies of agreements
- Lease
  - Multiple units per contract
  - Billing based on user defined billing groups
  - Rapid meter updates
  - Easy billing of many units
  - Minimum and maximum annual meter tracking
  - CPI increase calculations and tracking

Additional Benefits
- Hosted Solution available
  - Reduce hardware costs, streamline IT needs and avoid downtime
- OEM communications
  - Meet specific manufacturers’ requirements

Parts provides comprehensive control over inventory and pricing, and allows parts counter and warehouse operations to run more efficiently.

Service speeds up the repair order process and eliminates re-keying data. Create new sales opportunities by tracking preventive maintenance and deferred repairs.

Accounting ties everything together for the accounting department, with special features to meet the unique demands of a heavy-duty business.