

1



### Microsoft Windows®

Our full end-to-end Microsoft Windows solution is easy to navigate and learn. No hidden commands, no report numbers to memorize. Just basic point-and-click functionality to allow your employees to complete their jobs faster and more accurately. Utilizing a SQL Server® database, it delivers reliability and flexibility.

**Easy and  
Reliable**

2



### Easy Onboarding

Robust search functionality, intuitive drop-down menus, integrated help screens, and easy access to online training materials. Whether onboarding your staff when you first implement, training a new hire, or trying to remember how to do an infrequent task, these tools will make it easy.

**Smooth  
Transition**

3



### Industry Specific

For the past 30+ years we have been solely focused on the heavy-duty industry. From core tracking to preventive maintenance and OEM communications to inventory management, we have designed our products and services to allow you to achieve best-in-class performance with industry best practices.

**Built for  
Heavy-Duty**

4



### Process Approach

Every department has daily functions that drive your business. Critical processes such as repair orders, purchase orders, lease & rental agreements, and general ledger postings, all require solutions designed to streamline your operation. Fusion was designed for ease of use in all these critical processes.

**Streamline  
Operations**

5



### Built-In Accountability

Built-in structure gives you the ability to control consistent application of processes across your business. Internal purchase order limits, price override permissions levels, and no cost overrides at point-of-sale are just a few ways to manage risk and apply discipline across your business through our solution.

**Manage Risk**

6



## Flexibility

Structured and flexible to best match your business needs. Whether you use average cost or replacement cost to evaluate your inventory, use velocity pricing or cost matrix pricing to price your parts, or need customer specific pricing options, you can choose what works best for your business.

**Adaptable**

7



## Real-Time, Actionable Data

Accurate information in real-time. No waiting for nightly processing. From visibility of the true cost of a unit, whether A/P has been posted or not, to no lag between a part being used on a repair order and the inventory being updated, the data is up-to-the second so you can make quick decisions for your business.

**Accurate and Fast**

8



## Access to Data

Easily view data or export it to Excel for analysis. Have the ability to start with pre-built reports. When you feel comfortable, learn to build Business Intelligence queries and reports to drive business analysis. For even greater reporting power, integrate your third party data to build custom reports available through the BI interface. Flexible and robust enough for your business to grow.

**Flexible Reporting**

9



## Better Service Your Customer

Fusion helps you create a great customer experience. Convenience of ordering parts online 24/7, a complete record of maintenance over the life of a unit, clear customer tracking, and pricing flexibility are just a few things that you can provide through the system to give your customer better service.

**Added Value**

10



## Heavy-Duty Success

Our focus is on improving your profits through a strategic relationship that continues to evolve. By working with you to identify your biggest pain points and then finding ways to address them with our products and services, we help you achieve your goals.

**Strategic Partnership**

Choose a business solution designed specifically for the heavy-duty industry. Give us a call at **800-622-6311** or visit us online at **Karmak.com**. We're certain that we can help your business be more efficient and profitable.



**WWW.KARMAK.COM**